
An introduction to NFP

Supporting your business and your people in
the UK, Ireland and around the globe



“Our solutions will help your business grow whilst protecting your most valuable assets - your people.

Our intention isn't to be the biggest, but to be the most personal.”

Matt Pawley
President, NFP Europe



A portrait of Gemma Saunders, a woman with long brown hair, smiling and wearing a white button-down shirt. The background is a blurred green and grey.

We're a people-solutions business

✔ **We're agile**

The way we structure our business, the way we educate our people, and the way we've created our solutions, mean that we can move quickly to adapt to any changes that you face.

✔ **We're personal**

NFP was born out of lots of entrepreneurial businesses joining together, and that culture of being entrepreneurial, being personal, and adding value through relationships, has never changed.

✔ **We find solutions**

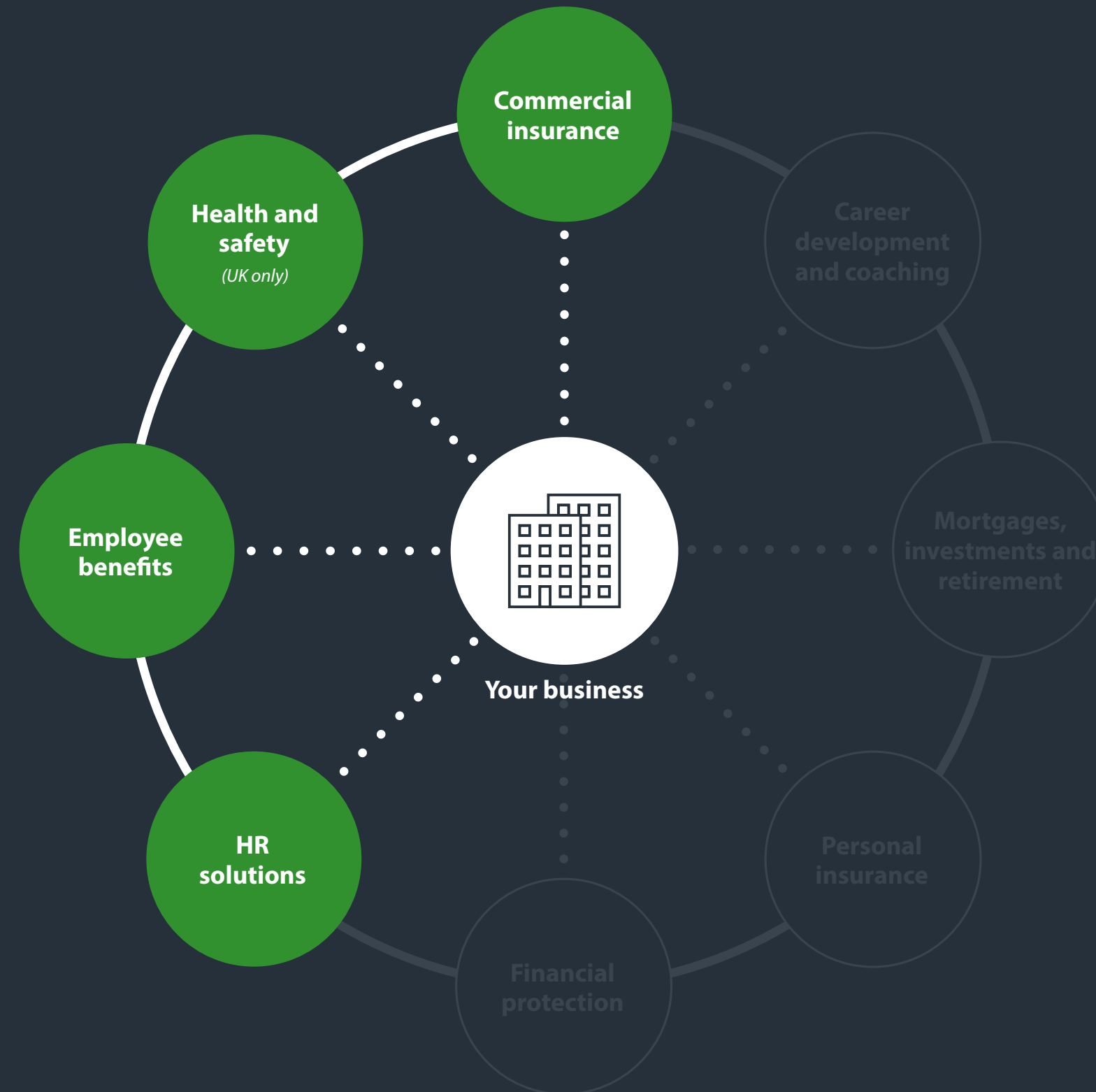
The solutions could be ours, they could be from our partners, or you might just need a sounding board, but it's all part of our service. We strive to achieve good outcomes, rather than trying to find products we can place with you.

Gemma Saunders
Director of HR and Operations

Solutions for your business

We offer a complete package of complimentary services for your business, tailored to your industry, and designed to support and protect your most valuable assets - your property, your people and your customers.

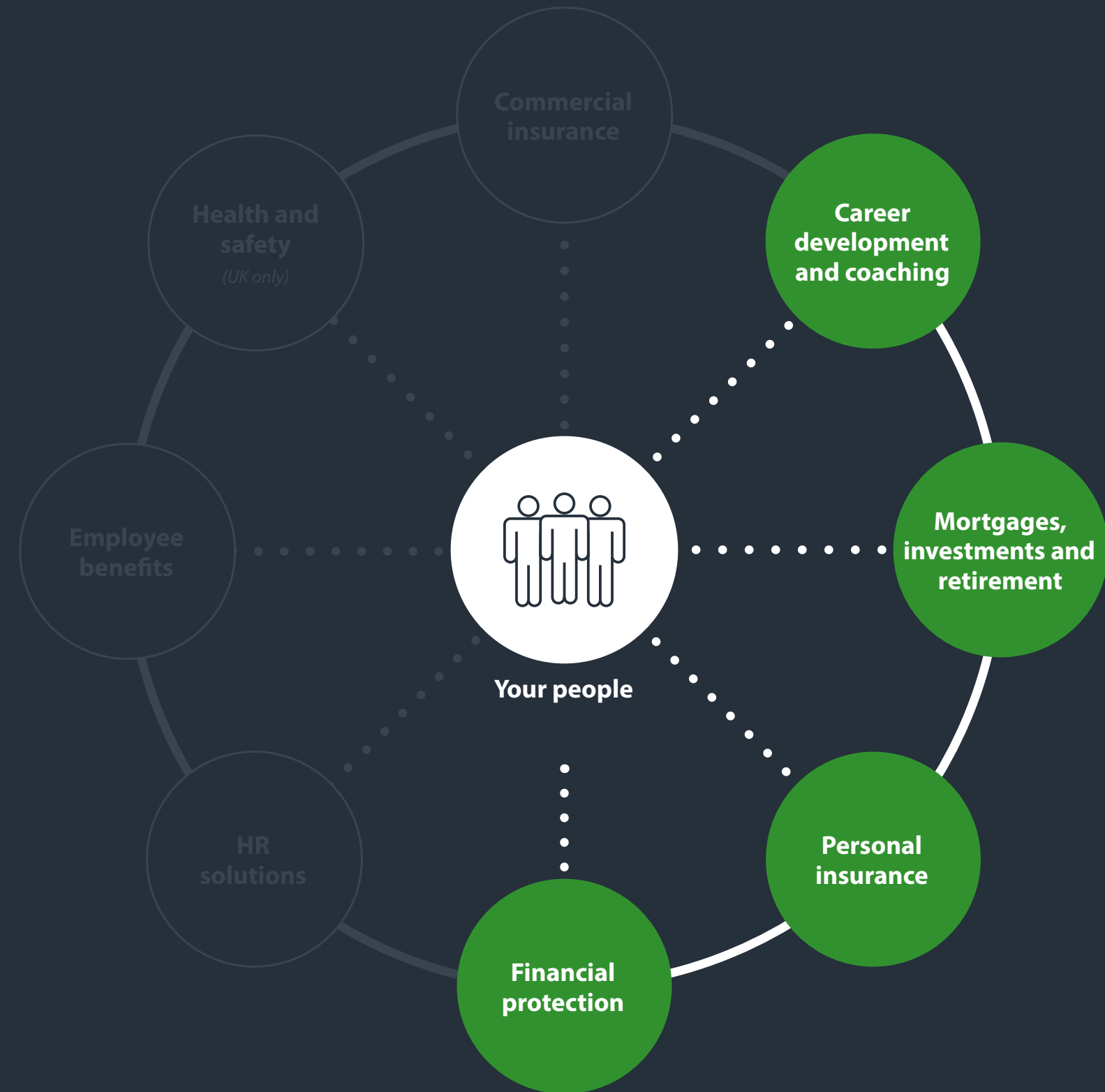
Our network of business partners can help you ensure you are legally compliant, covered for the unexpected, competitive in the battle for talent, and supported to develop your managers and teams, to help your business grow.



Solutions for your people

Alongside our extensive range of commercial and business services, we are also able to fully support you and your people with a portfolio of personal and individual solutions.

Whether they're looking for career support, securing protection for their family and assets, or preparing for retirement, our team of expert advisers are here to support your people at every step of their journey.



Supporting you in the UK, Ireland and around the globe

We've spent more than 20 years building teams of experts, in over 400 offices around the world. Here in the UK and Ireland, we have over 400 employees across 14 offices, but our 7,400 global employees have the knowledge and expertise you need for success, whatever your location.

Supporting you in all your locations

NFP can help you in all environments – economic, geographic and cultural. Our international reach and experience, combined with our fast-paced, nimble approach, means that as your business or personal portfolio grows, and you face unexpected challenges, there's a good chance we'll have seen them, we'll have solved them for clients before, and we'll be able to solve them for you.

A trusted, hands- on partner

We prioritise long-term, trusted relationships over short-term gain. We'll help you to overcome your challenges and uncertainties, by using active listening, hands-on guidance, specialised expertise and human connections, to build tailored solutions that are exactly right for you.

\$2bn+

global revenue (2022)

400

global offices

65,000

global clients

400+

employees in the
UK and Ireland

7,400

global employees

14

offices in the UK and Ireland



Commercial insurance

Helping you protect your business assets

Protecting your business from potential threats is an important part of your success. That's why it's so important to work with a partner like NFP to assess your entire operation to find those hidden risks that could derail your achievements.

Our commercial insurance team can help you with all your business insurance needs including:

- ✓ Buildings, contents and damage
- ✓ Business interruption
- ✓ Cyber insurance
- ✓ Directors and officers liability
- ✓ Group business travel
- ✓ Legal expenses
- ✓ Liability insurance
- ✓ Motor fleet

 nfp.co.uk/insurance

JP Allcock
Managing Director - Commercial Insurance





Jonathan Williams
Managing Director - Health and Safety

Health and safety

Helping you mitigate your risks

We'll help you keep your workplace, your people, and your equipment safe, offering a tailored service designed to meet your individual needs, from one-off audits, inspections and risk assessments, to providing all of your health and safety documentation, training and ongoing support services.

Our health and safety team can help you with:

- ✓ Audits and inspections
- ✓ Assisting with contractor health and safety schemes (e.g. CHAS, SMAS)
- ✓ Fire risk assessments
- ✓ Health and safety training
- ✓ Noise and dust exposure assessments
- ✓ Ongoing support contracts
- ✓ Production of policies and management systems
- ✓ Production of risk assessments

*This is a UK only service provided by our
NFP Health and Safety team at Direct Safety Solutions*



Employee benefits

Tailored employee benefits strategies, designed for your workforce

Our employee benefits team provide an end-to-end service, from crafting and evolving your strategy, to using our brokerage skills and provider relationships to find the best solutions for your needs, right through to the day-to-day management of benefits. Wherever your business is on its journey, we'll be there with you – whether you need us daily or monthly.

Our employee benefits consultants can help you with:

- ✓ Employee benefits and pension strategy
- ✓ Workplace pension management
- ✓ Employee benefits management
- ✓ Global employee benefits strategy
- ✓ Employee benefits technology
- ✓ Employee engagement
- ✓ Workplace financial wellbeing

 nfp.co.uk/benefits

Tania Parmar
Employee Benefits Consultant





Sarah Pittman
Head of Client Partnerships

HR solutions

Helping you improve performance through people

Whether you're undergoing organisational change that will impact your people, or you need to introduce fit-for-purpose policies and structures that support modern day working practices, or you want to support the professional development of your leaders and teams - we're here to help.

HR solutions designed to help your business:

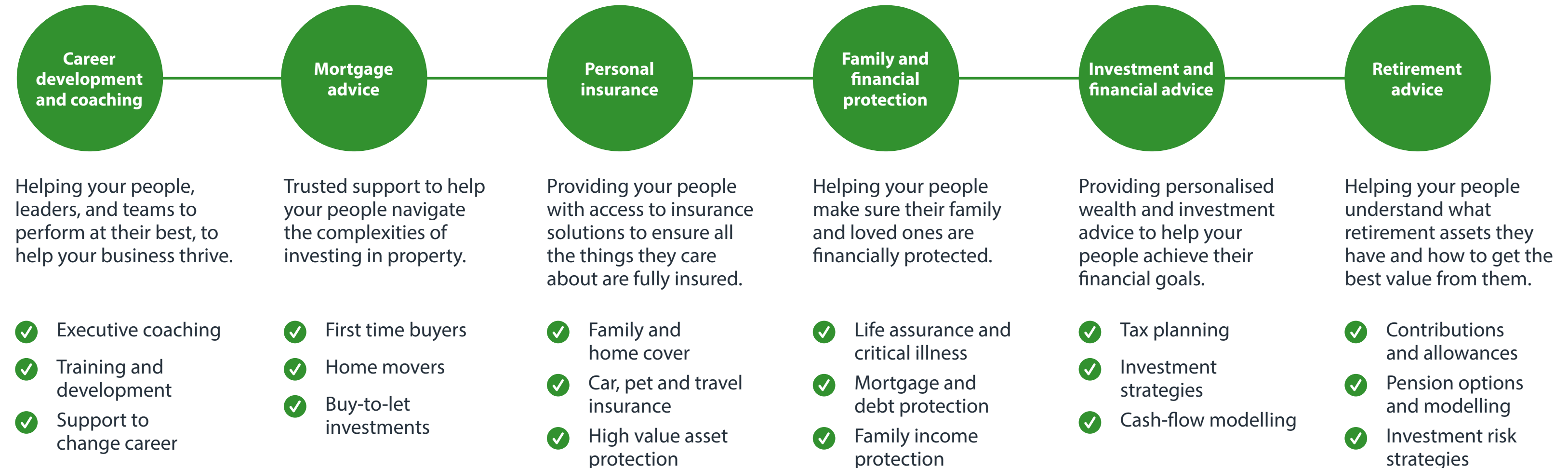
- ✓ Manage organisational change and restructuring
- ✓ Improve the performance of your people
- ✓ Strengthen your leadership team
- ✓ Outsource HR projects and support your in-house HR team
- ✓ Enhance employee engagement
- ✓ Become a destination employer

*This is a service provided by our
HR solutions team at Connor Consultancy.*



Solutions for your people

Supporting the people within your business, from hire to retire



Wealth management

Supporting the people within your business, from hire to retire

From saving for a first home to understanding workplace pensions, offering comprehensive financial education and access to wealth management services helps to build a great Employee Value Proposition (EVP) for your business – helping you recruit, reward and retain the best talent.

Your people may need help to understand the value of their employee benefits, what protection they have in place or how their pension will help them retire when they planned to. They may just need to gain the confidence and skills to get their finances in order and budget effectively. Whatever their situation, by supporting them to achieve their financial goals, at every stage of their career, you are creating a culture where they feel supported and valued, and know that you are invested in them and their future.

Our wealth management team can help your people:

- ✓ Grow their money
- ✓ Ensure they have the correct solutions in place to protect themselves and their family
- ✓ Find the right mortgage
- ✓ Plan for their retirement, and manage their income once they retire
- ✓ Understand inheritance and managing an inheritance tax bill

 nfp.co.uk/wealth



Richard Hall Dip PFS, BA (Econ)
Wealth Management Consultant

Our approach

Building the fundamentals to transform your business

At NFP, we focus on making sure we get exactly the right solutions for each and every one of our clients. And that doesn't happen in one conversation. Our process ensures that we're able to fully understand your business needs, and work alongside you to deliver first class service.



01. Gain insights

- ✓ Understanding your business
- ✓ Listening to your goals
- ✓ Understanding your challenges



02. Strategise

- ✓ Design a strategy for your business
- ✓ Detailed costings and fees
- ✓ Supply service level agreement



03. Onboarding preparation

- ✓ Introduce key service contacts
- ✓ Confirm dates and milestones
- ✓ Outline service delivery plan



04. Implement

- ✓ Engage with providers
- ✓ Organise documentation
- ✓ Put in place a timeline of events



05. Go live

- ✓ Work with your team to go live with your solution
- ✓ Ensure all stakeholders are communicated with



06. Service delivery

- ✓ Answer day-to-day queries
- ✓ Keep you informed of industry updates
- ✓ Provide ongoing cost and service analysis

Strategic consultant

Strategic consultant

Delivery and account management team

Find out more

Speak to your NFP consultant to discuss how we can support your business and your people in the UK, Ireland and around the globe

UK

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